

GLOBAL PAYMENTS

in 2019

A View from 300+ Treasury & Finance Professionals

FUTURE SPEND PLANS

52%

of companies plan to continue the same spend levels as last year



28%

of others plan to spend more on payment services and technology



CURRENT STATE

ORGANIZATIONAL

Centralized structure is overwhelmingly used for payments in treasury & AP

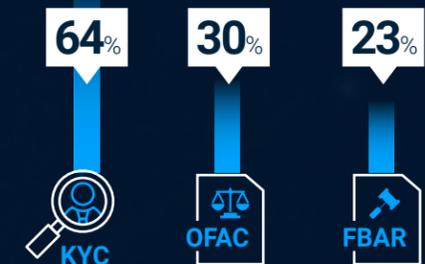


POBO (Pay on behalf of) is growing with 14% & 11% of payments issued by AP & treasury respectively



REGULATORY

Compliance challenges are topped for corporates by KYC, OFAC & FBAR



Sanction Screening

1 in 9 companies have made a payment to a sanctioned party



KEY DRIVERS OF CHANGE

SECURITY

63%

of companies noted fraud/control as the number one priority



EFFICIENCY

40%

ranked efficiency as number two (reduce costs, defects, & exceptions)



COMPLEXITY

41%

of companies make regular payments in 6+ currencies



74%

of banks wish their clients leveraged dual controls & multi-factor authentication for added security



BANK WISHLIST



TOP AREAS OF INVESTMENT



AP AUTOMATION TECHNOLOGY

31%



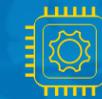
PORTALS/PAYMENT SERVICES

28%



ERP PAYMENT MODULES

28%



APIs

24%



TMS PAYMENT MODULES

24%

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