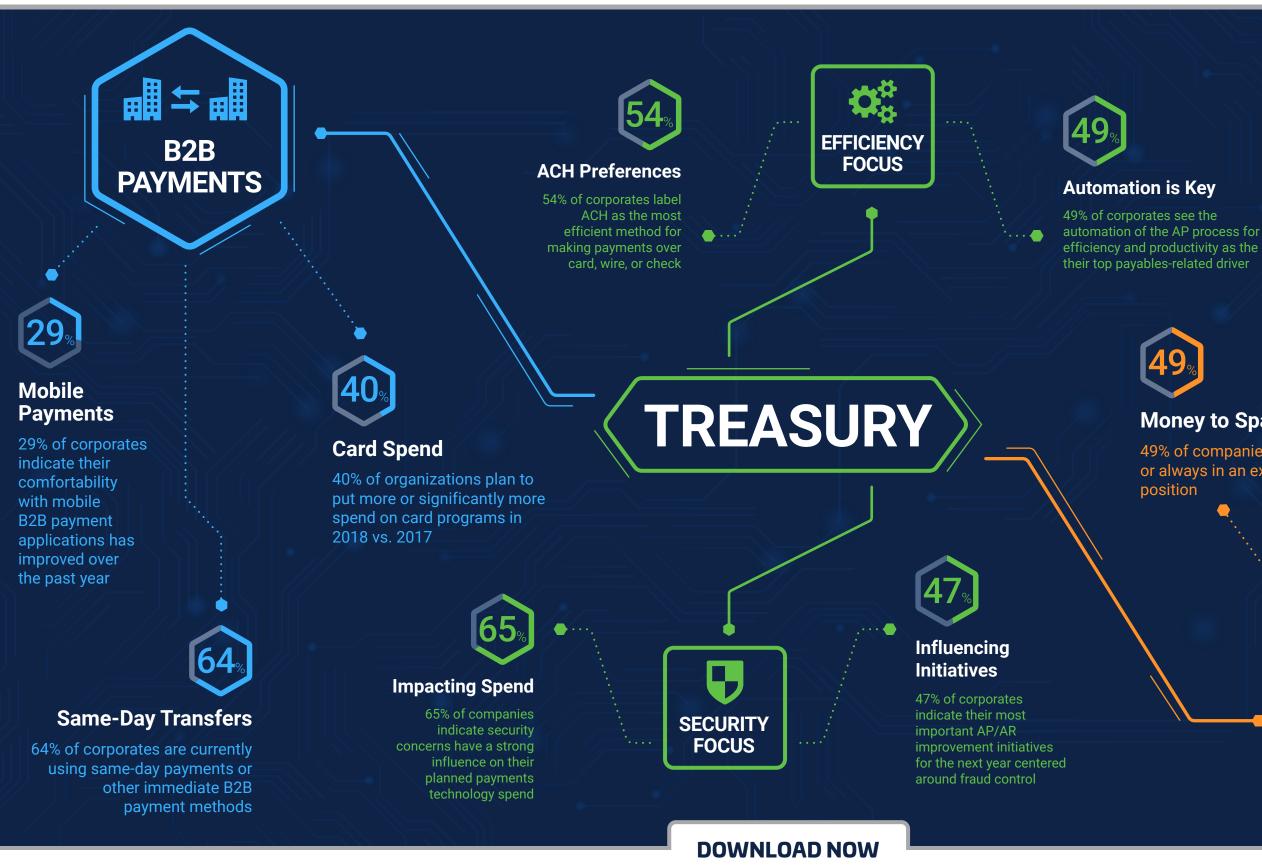
2018 Survey Report

B2B Payments & WCM Strategies









Rebates on the Rise

41% of corporates indicate they always or often earn rebates on their payables

Money to Spare

49% of companies are often or always in an excess cash



WC Financing

47% of companies use an unsecured bank line of credit to finance working capital



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