# **PAYMENT SECURITY**

# ASSESSING & RESPONDING TO AN ESCALATING THREAT



# **CRAIG JEFFERY**

Founder & Managing Partner Strategic Treasurer

# ALEXA COOK

Consultant, Strategic Treasurer







WHAT

The current situation, the threat levels of various types of fraud, and the tactics for constructing a solid defense.



## WHEN

Tuesday, December 15, 2020 11:00 AM – 12:00 PM EST



## WHERE

Live Online Presentation Replays at StrategicTreasurer.com



This presentation is provided by Strategic Treasurer



# **ABOUT THE SPEAKERS** GET TO KNOW TODAY'S SUBJECT MATTER EXPERTS



## **CRAIG JEFFERY**

Craig Jeffery formed Strategic Treasurer in 2004 to provide corporate, educational, and government entities direct access to comprehensive and current assistance with their treasury and financial process needs.

His 30+ years of financial and treasury experience as a practitioner and as a consultant have uniquely qualified him to help organizations craft realistic goals and achieve significant benefits quickly.



**ALEXA COOK** 

Alexa brings a wealth of knowledge to clients based on her domestic and global background in financial reporting, forecasting, cash management, compliance, bank fee analysis, technology solutions, connectivity, and more.

Alexa worked at a Fortune 500 automotive company and managed a full-blown technology implementation and a multilateral netting program that spanned across more than 30 countries with six different currencies. She was also selected for the company's leadership fast-track and tasked with an expatriate assignment in Germany, where she worked alongside leadership in a manufacturing plant. Alexa received a Bachelor of Science in Finance, followed by an MBA from Oakland University in Rochester, MI.





# TOPICS OF DISCUSSION KEY AREAS OF FOCUS

With fraud on the rise and payment processes scattered throughout different departments, a treasurer must function as the 'superintendent' of payment security, overseeing the policies, controls, and practices others are putting into action.

-L
_

# FRAUD IN CONTEXT

CURRENT STATE



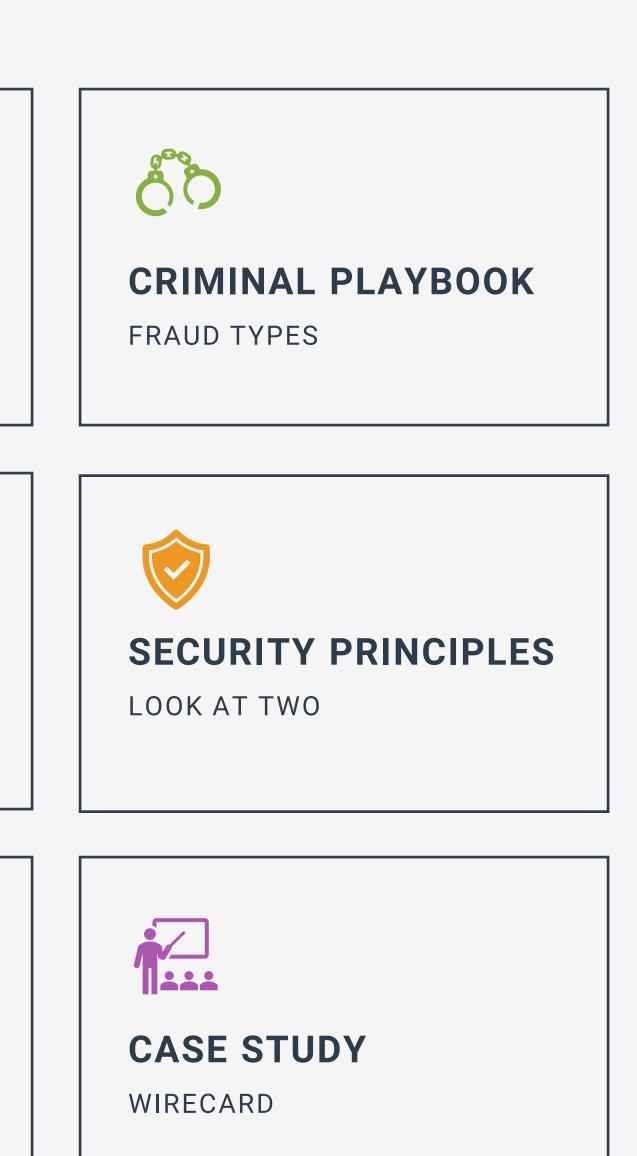
## LEVERAGING TECH

RESPONDING TO VULNERABILITIES



## **EXPOSURE POINTS**

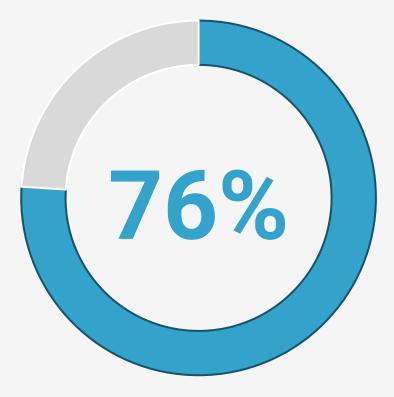
IN THE PAYMENT PROCESS



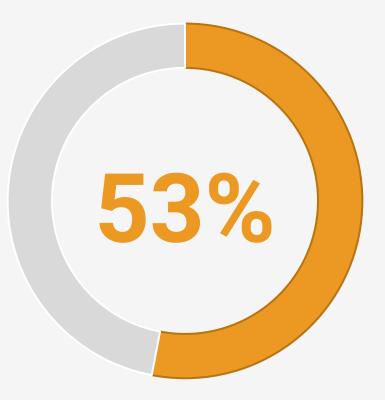


# **THE CURRENT STATE OF FRAUD** NOT AS SECURE AS WE THINK WE ARE

I am convinced that there are only two types of companies: those that have been hacked and those that will be. And even they are converging into one category: companies that have been hacked and will be hacked again.



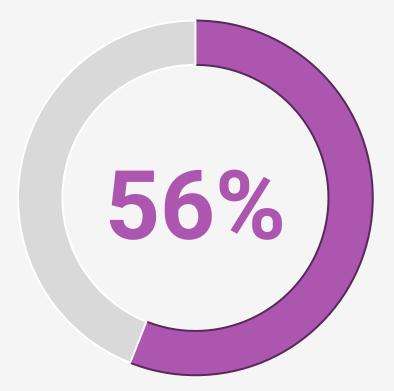
Felt the threat level of fraud had increased or significantly increased in the past year.



Companies had experienced fraud over the course of the past year.

"

- Robert Mueller, Former FBI Director



Stated that they were in a better or significantly better position regarding fraud compared to the prior year.

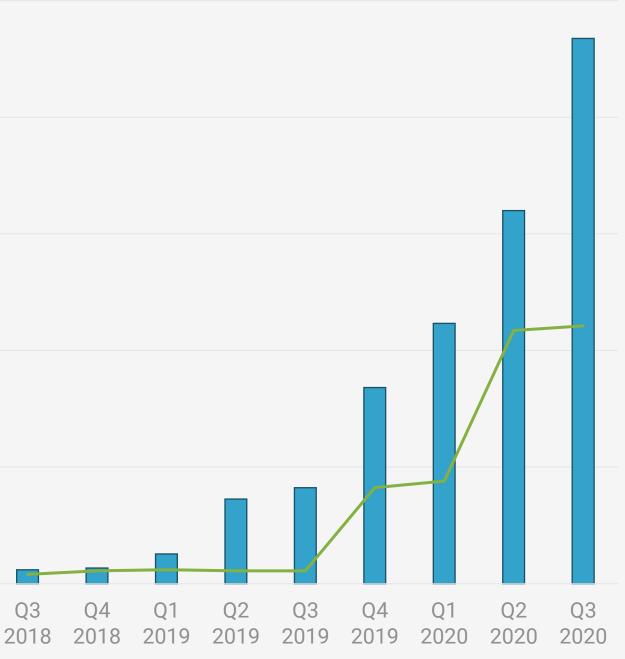


# **CRIME PAYS**

## AND CRIMINALS ARE NOT GIVING UP

Automation has helped criminals scale their attempts and improve their success rates.		Ransom pa the last qu
9 out of 10	<b>Business Email Compromise (BEC)</b> 9 out of 10 firms experienced attempts,	\$250,000
	with 18% experiencing a loss	\$200,000
	Ransomware	\$150,000
	Over a quarter of firms experienced attempts, with 19% incurring a loss	\$100,000
		\$50,000 —
	<b>System Level Fraud</b> About a third of firms experienced attempts, with 20.5% incurring a loss	\$- 2
		Avera

payments increase by more than a third in uarter.



rage Ransom Payment — Median Ransom Payment



# WFH FRAUD INCREASE

MEASURING FRAUD THROUGHOUT THE PANDEMIC

The Global Recovery Monitor Survey is an ongoing survey of the impact of COVID-19 and response of treasury. Respondents were asked if their organization had seen a change in attempts of fraud or cyberfraud at various points throughout the pandemic.



Note: "unsure" responses not displayed





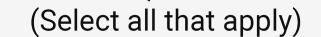
47% No – About the Same

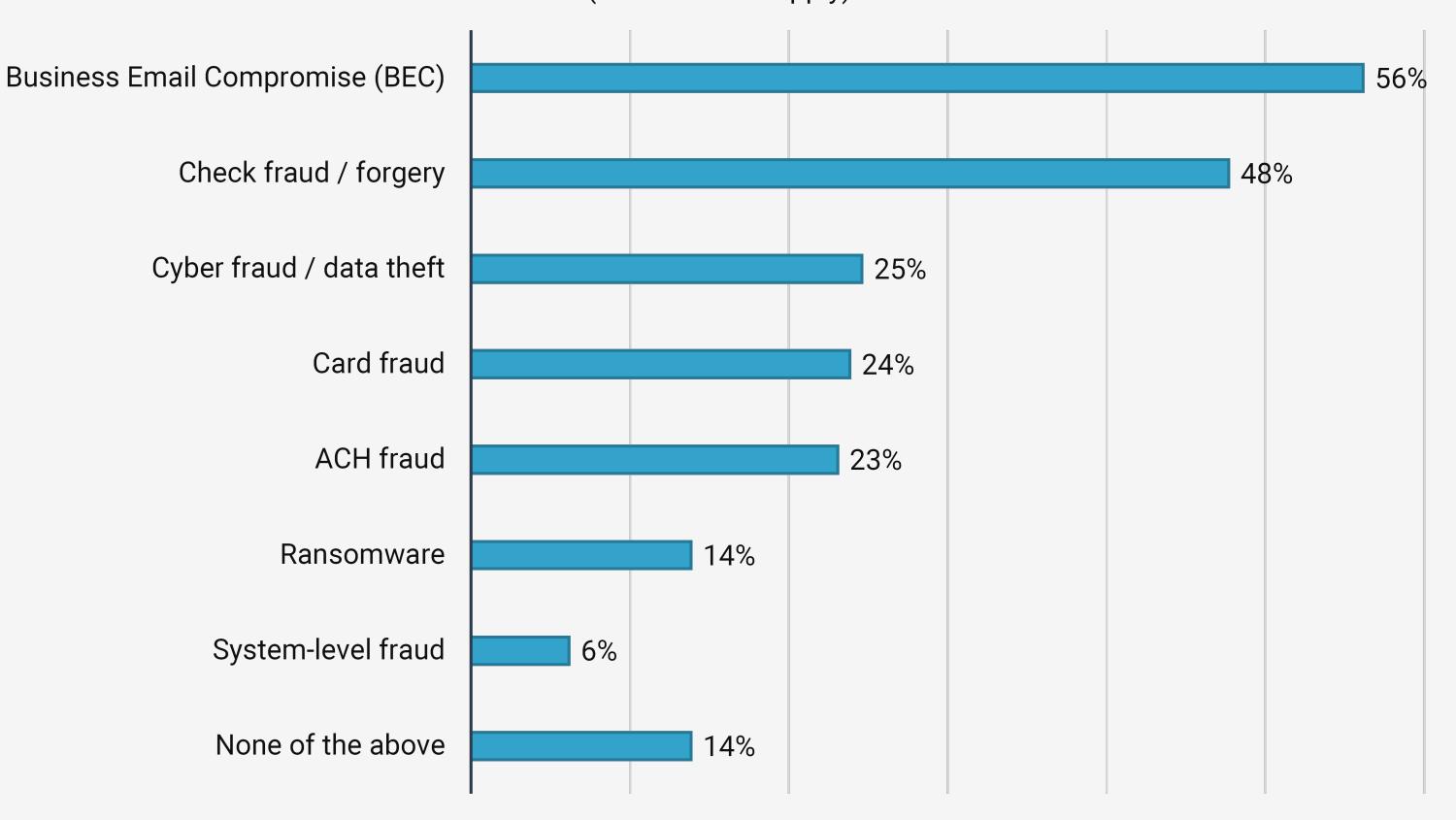
> 53% Yes – An Increase



# **POLL QUESTION**

## Thinking of the last twelve months, which of the following types of fraud has your company experienced (both unsuccessful or successful)?





2020 © Strategic Treasurer, LLC. All Rights Reserved.





# CYBERCRIMINAL METHODOLOGY TODAY'S CRIMINAL OPERATES EFFICIENTLY



### PERSISTENT

Constantly adjusting their attack methods until they find an angle that is successful.



### TARGETED

Broad tactics are still being utilized, but activities are also being tailored to identify weaknesses and penetrate vulnerable individuals.





### ADAPTIVE

They are not abandoning their tried-andtrue methods, but they are consistently adding new methods and adjusting to be most effective.





## SOPHISTICATED

Attempts are increasingly more convincing and better executed with intricate technology.



### AUTOMATED

Use software to increase efficiency and effectiveness by continually probing targets and uncovering weaknesses.



They will watch for the ideal time to strike and are willing to steal encrypted data today with the confidence that technological advances will allow for an eventual payout.



# THE CRIMINAL PLAYBOOK

WHILE THE METHODS CHANGE RAPIDLY, THE ELEMENTS DO NOT

It's a simple game plan, but it is often used in combination to increase the criminal's payoff or chances of success.

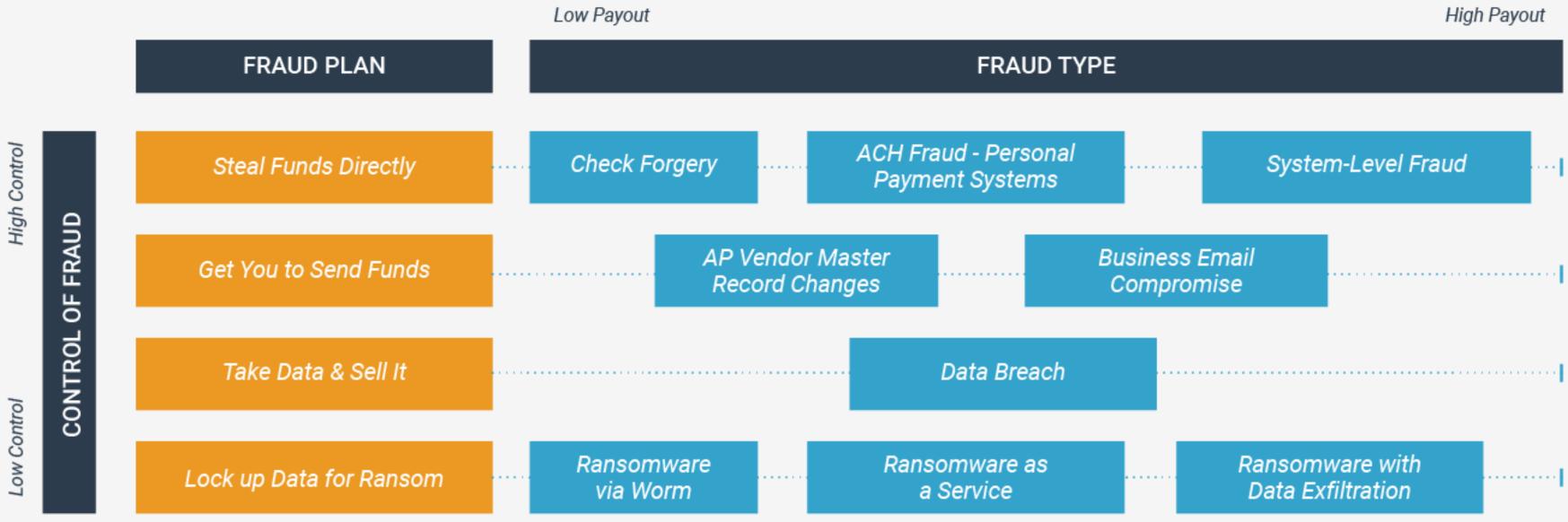








# **FRAUD TYPES** AND ASSOCIATED INTENTIONS



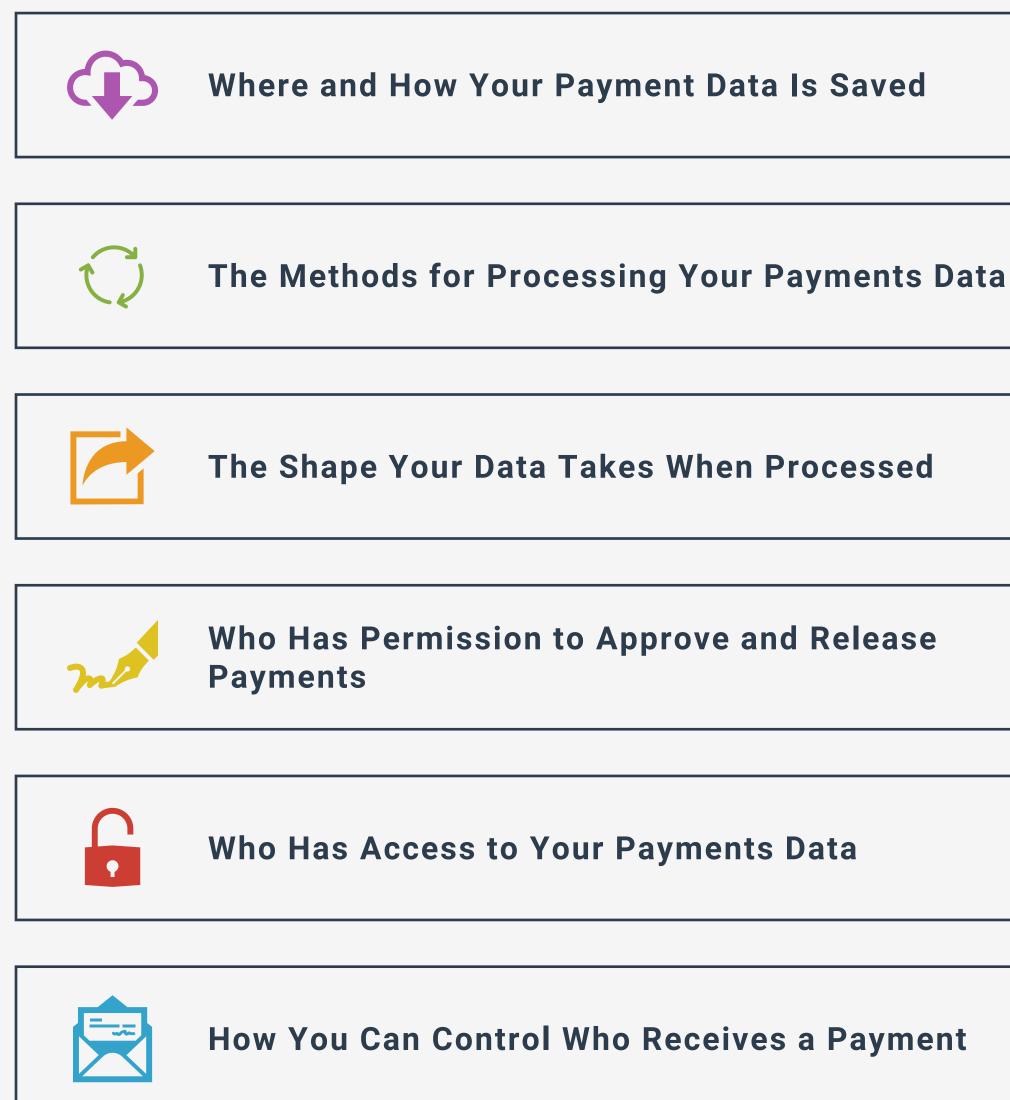




# LEVERAGING TECHNOLOGY

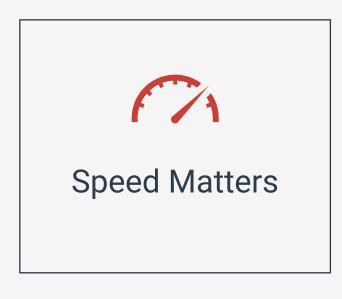
CRIMINALS ARE USING IT - SO SHOULD YOU

Treasury doesn't need to fully understand all the technical details behind a system, but they do need a comprehensive understanding of major factors.





# **12 SECURITY PRINCIPLES PAYMENT SECURITY FRAMEWORK**





**Encryption & Control Keys** 



Challenge & Verify



**Readiness &** Response



Exact & Specific Accountability





Awareness, **Understanding &** Testing



Monitoring



Principle of Least Privilege













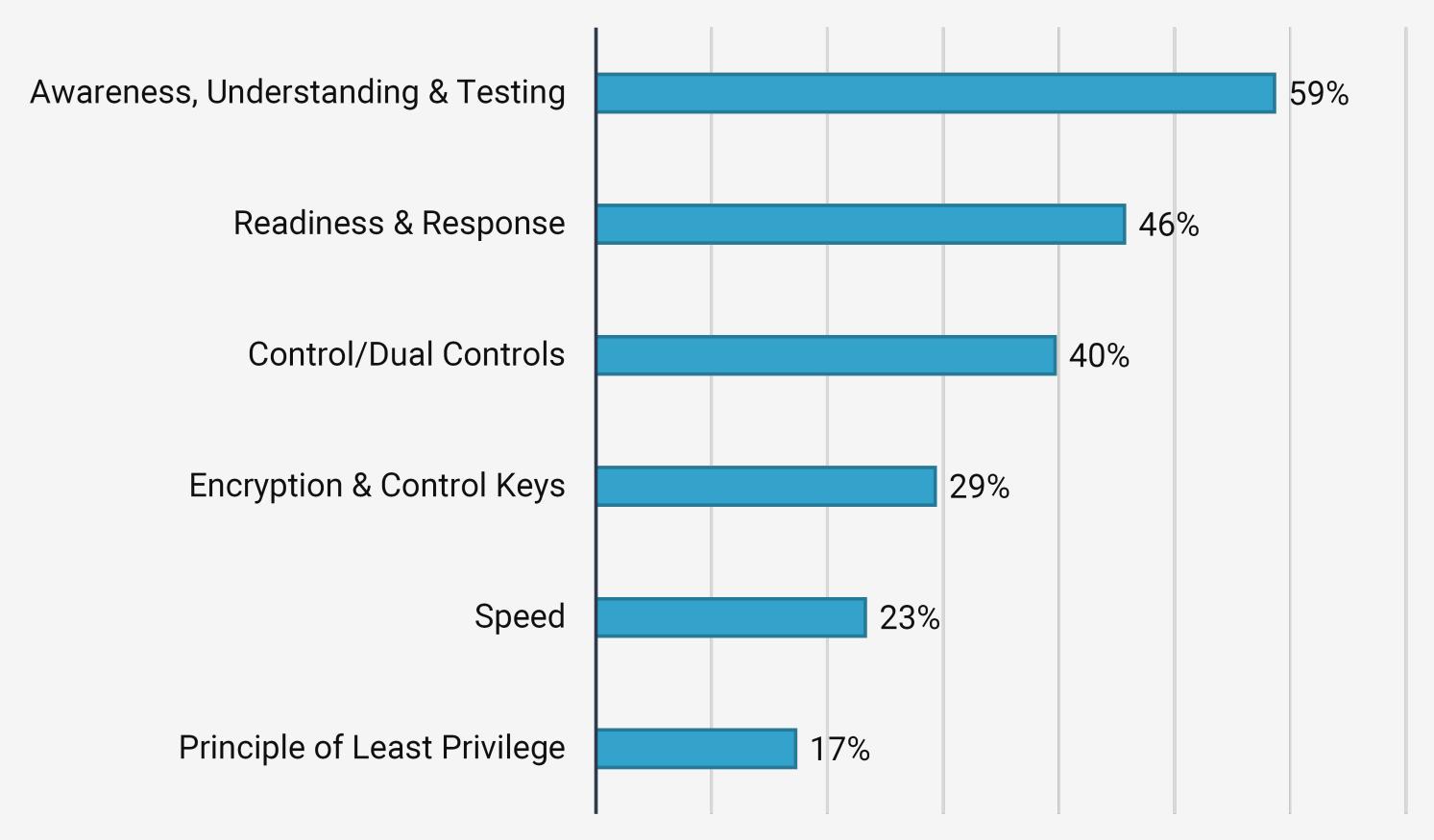




# **POLL QUESTION**

# Where is the largest opportunity for improving security principles in your organization?

(Select all that apply)



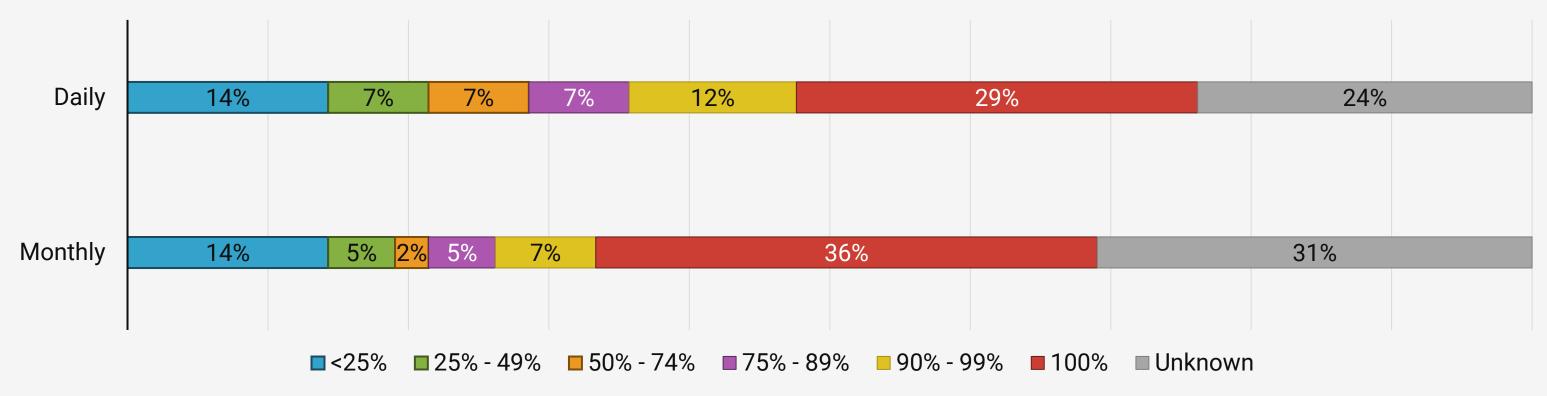




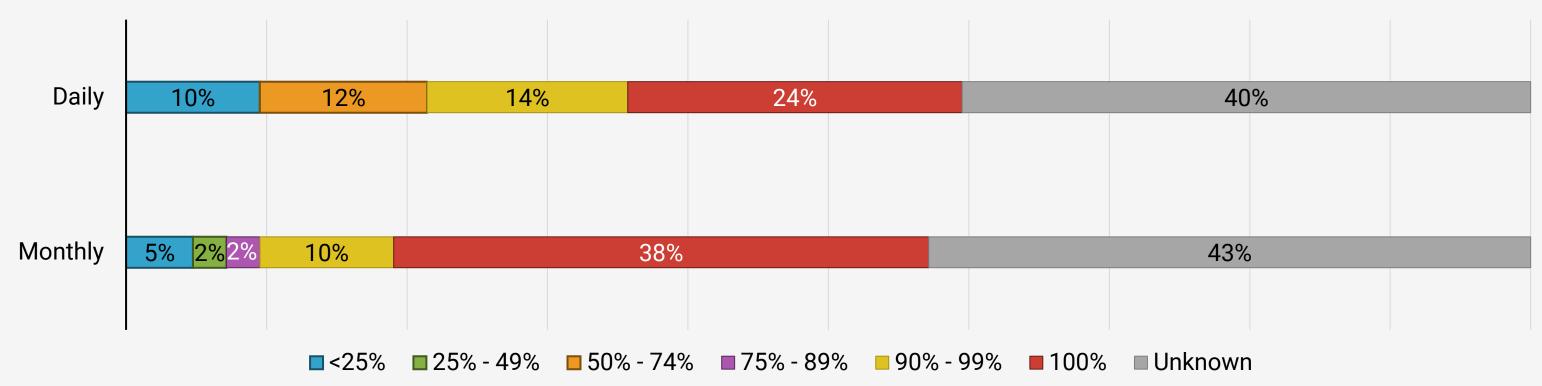
# **SPEED MATTERS VISIBILITY & RECONCILIATION**

### Slow response allows for funds to be exfiltrated out of banking system.

What percentage of your bank accounts do you have VISIBILITY to on a daily or monthly timeframe?



What percentage of your bank accounts are RECONCILED on a daily or monthly timeframe?



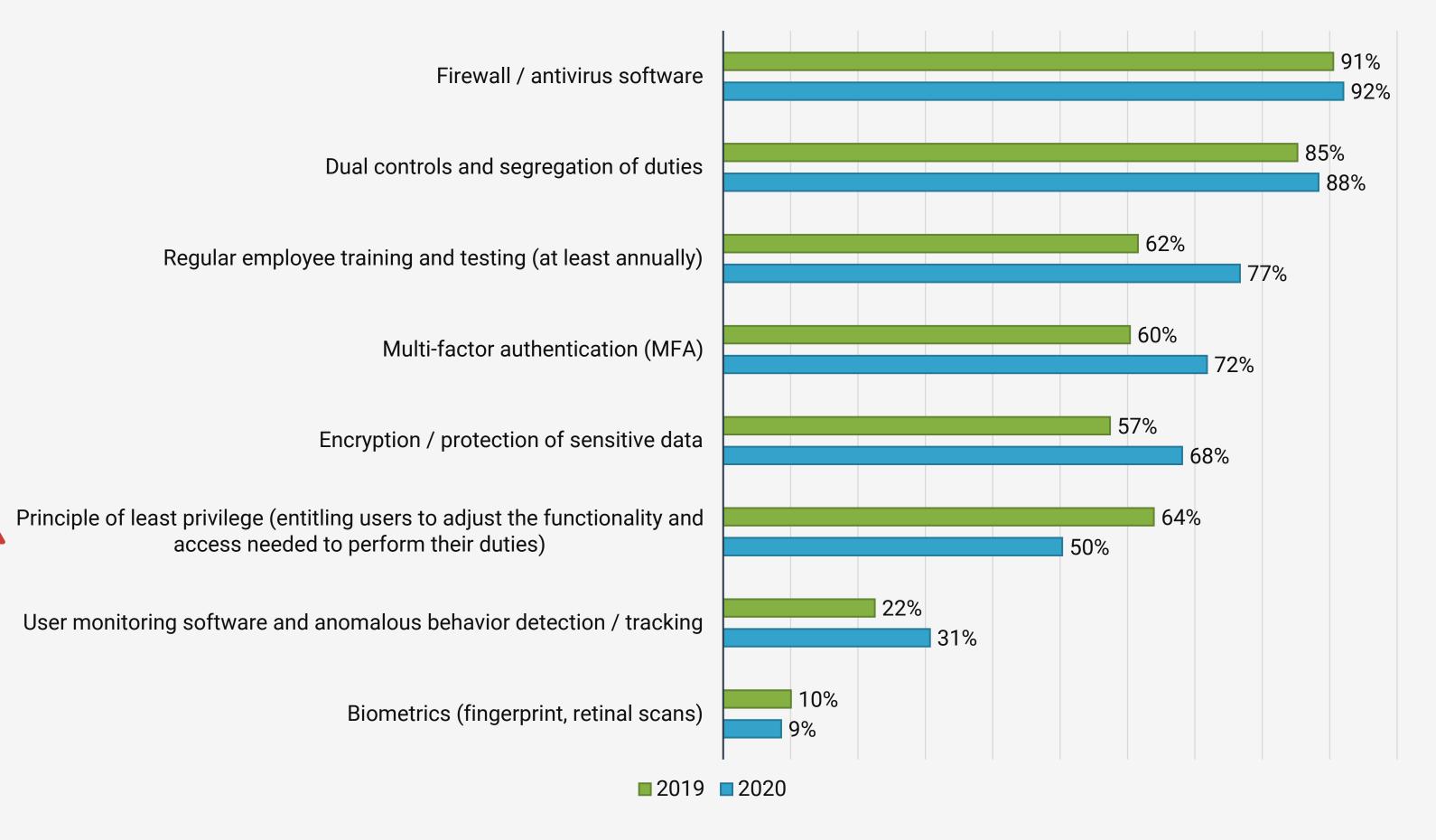






# CONTROLS **GROWING USE, BUT ROOM FOR WIDER ADOPTION**

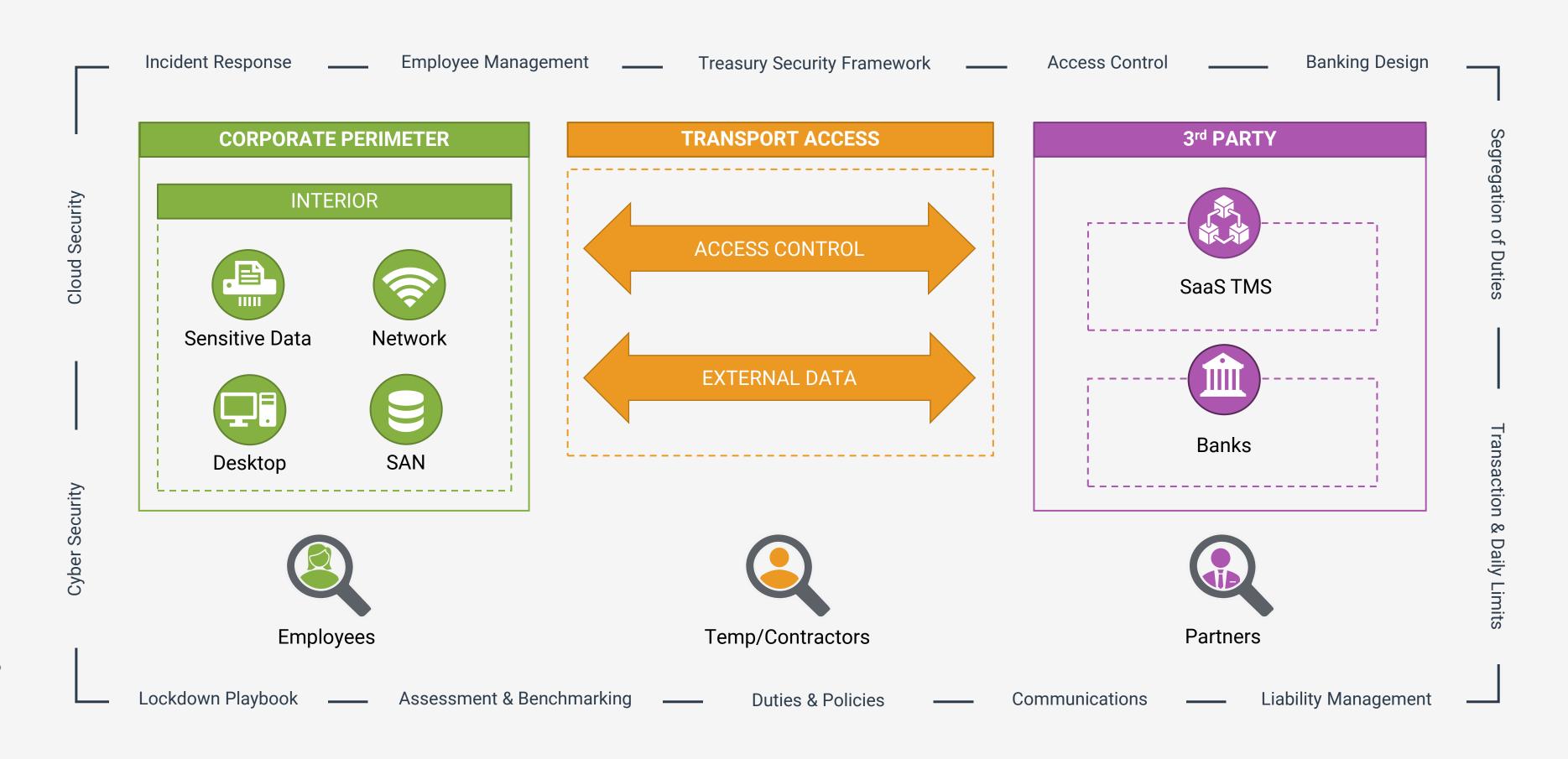
What controls does your organization have in place to prevent fraud / cyber-attacks?





# **RISKS IN THE PAYMENT PROCESS**

# MANAGING THE FULL SCOPE OF EXPOSURES





# **TREASURY ACCESS POINTS** THE "GATES"

While many security elements of the payment process are not directly related to treasury, a few areas of exposure do fall withing treasury's role. To ensure proper handling, treasury needs to have their own security framework outlining the management of their own vulnerabilities and controls.



### **BANK ACCOUNT MANAGEMENT**

- Tracking
  - Every Bank Account
  - Every Signer
- Account-Level Controls
  - Debit Filters
  - Vendor Verification
  - Banking Services



## **ACCOUNT ARCHITECTURE**

- Intentional Organization •
  - Header Account
    - Collection Accounts
      - Concentration Account
        - Disbursement Accounts
  - Special Categorization





### **CONTROLS**

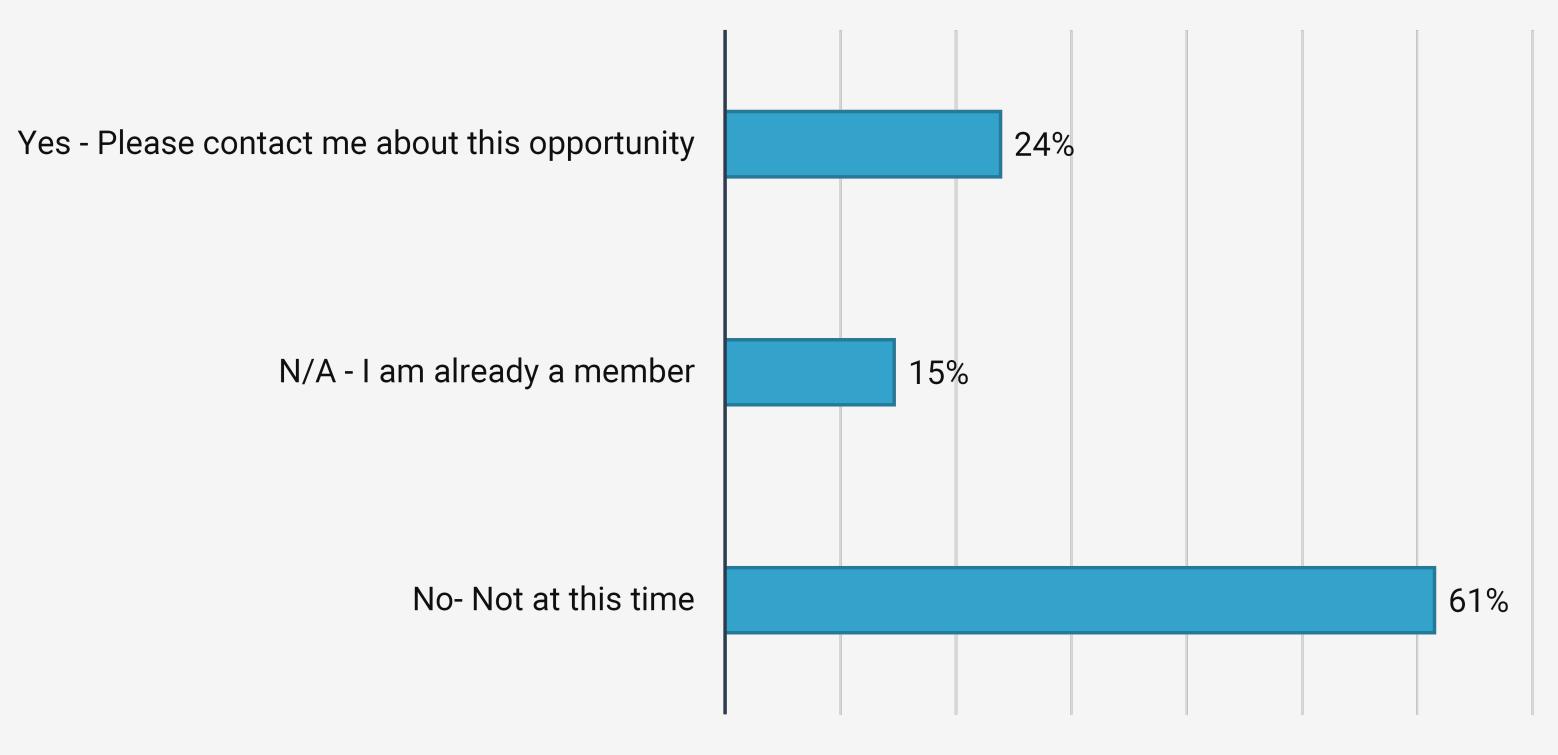
- Account-Level & Transaction-Level
- Allow Lists
- **Block Lists**
- **Debit Filters**
- **Debit Blocks**
- Positive Pay
- ACH Positive Payment/Electronic **Pre-Authorization**
- Reconciliation
- Automated Detection Processes



# **POLL QUESTION**

# Would you consider joining our Treasury Ambassador program?

Members annually complete a number of our surveys in return for exclusive data access, private webinars, and enhanced prizes for participating.









### **WHAT** HAPPENED

- Ernst & Young refused to sign off on financial statements in June of 2020
- E&Y audits • showed €1.9B (\$2.1B USD) missing from financial statements



### **FAILURES OF** DEFENSE

- Internal controls were insufficient/ faulty as several parties were creating fictitious activity
- Proper bank account management would have detected 'missing' cash



## FRAUD **METHODS**

- Investigation still ongoing
- Falsified financial statements, inflating revenue and overstating cash
- Collusion is suspected and charges being pursued

For more information on this cases study and what treasury groups can learn from it, please see our video on YouTube.



### OUTCOME

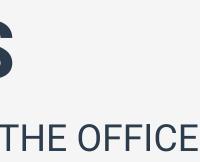
- It was determined the funds never existed
- Wirecard dropped over 60% in value in a single day and declared bankruptcy
- The CEO resigned and was arrested



# **TAKE-AWAYS**

## IDEAS AND POINTS TO BRING BACK TO THE OFFICE







# BENCHMARK YOUR **SECURITY**

Not a once and done exercise reexamine every 12-24 months



# LET'S CONNECT.

## DON'T LET THE LEARNING END HERE... CONTACT US WITH ANY FUTURE QUESTIONS.

Thank you for your interest in this presentation and for allowing us to support you in your professional development. Strategic Treasurer and our partners believe in the value of continued education and are committed to providing quality resources that keep you well informed.



STRATEGIC TREASURER

Craig A. Jeffery, Managing Partner

Craig@strategictreasurer.com  $\square$ 

Alexa Cook, Consultant

Alexa@strategictreasurer.com  $\sim$ 



## **EBOOK**

We couldn't fit everything from the Payment Fraud eBook into this webinar. Check out the full version by downloading the eBook today!

