

Fraud & Payment Security Series: Part 1

VENDOR VALIDATION & RISK MITIGATION TACTICS



CRAIG JEFFERY

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WHAT.

Use of technology to protect payments from the ever-present threat of fraud.



WHEN.

Thursday, April 1, 2021
2:00 PM – 3:00 PM EDT



WHERE.

Live Online Presentation
Replays at StrategicTreasurer.com

ABOUT THE SPEAKERS

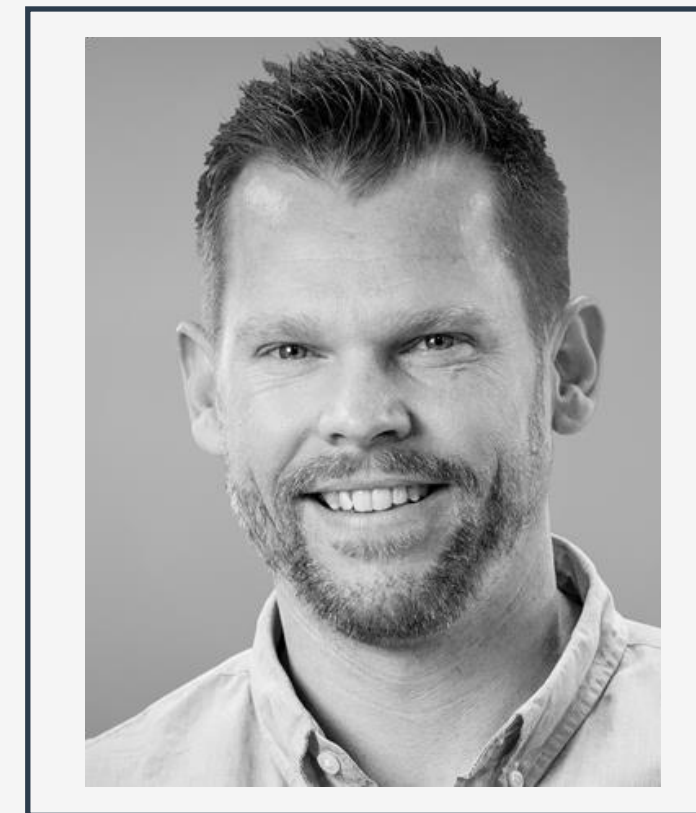
GET TO KNOW TODAY'S SUBJECT MATTER EXPERTS



CRAIG JEFFERY

Craig Jeffery has 30+ years of financial and treasury experience as a practitioner and as a consultant. This has uniquely qualified him to found and lead Strategic Treasurer, a research-based consultancy serving the treasury industry by assisting clients and informing the industry.

As Managing Partner, Craig oversees Strategic Treasurer's operations in both arenas: advising and assisting clients on major projects and through outsourced services, and informing the industry through educational webinars, informational publications and survey data.

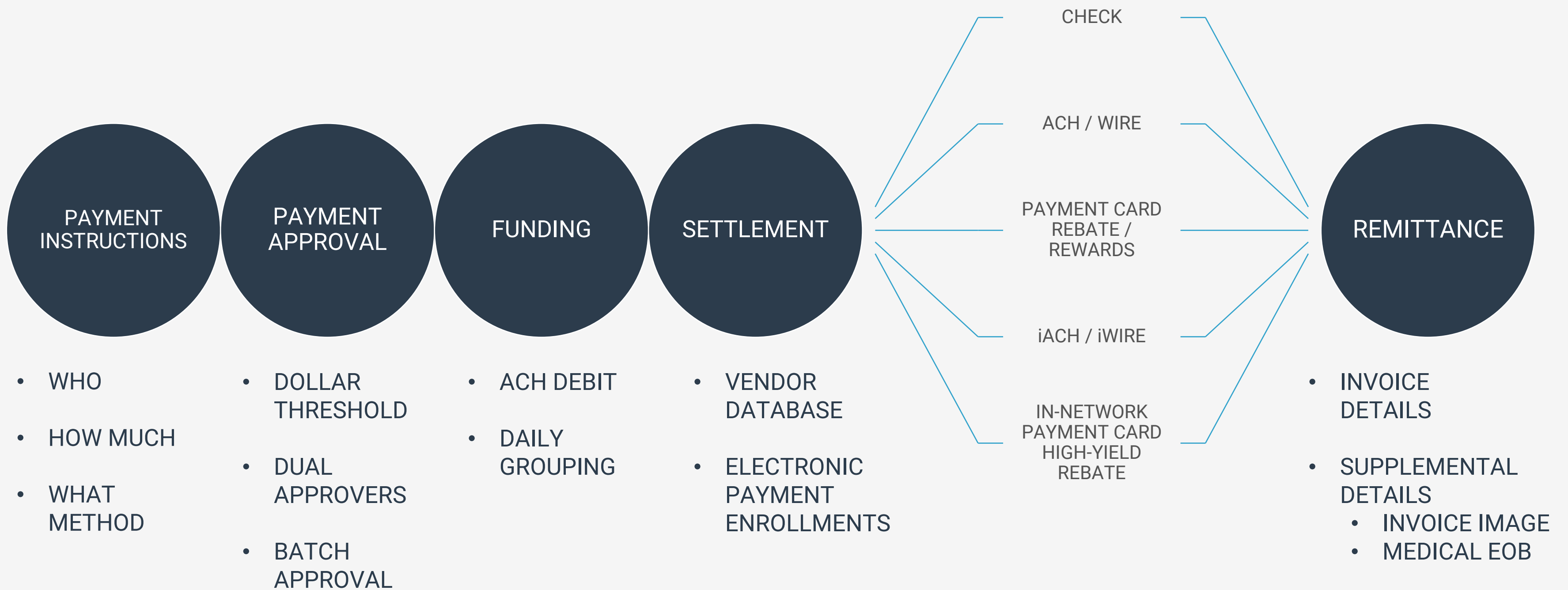


JEREMIAH BENNETT

Jeremiah is the Director of Information Security at Nvoicepay. He has worked on a variety of secure payment solutions including: ACH, check, virtual payment card, and international payments. Additionally, Jeremiah has worked with 3rd-party auditors to obtain compliance attestation reports for PCI, SOC 1, SOC 2, and SOX.

CORPORATE PAYMENTS

SUPPLIER INVOICES
EMPLOYEE REIMBURSEMENTS



TOPICS OF DISCUSSION

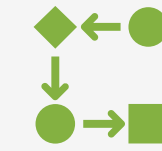
TODAY'S KEY AREAS OF FOCUS

Finance professionals know the vital importance of protecting their payments against the ever-present threat of fraud. As technology evolves rapidly, the modern accounts payable department has many options and tactics available to it for mitigating fraud risks.



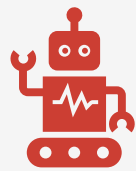
CURRENT STATE

PAYMENTS ARE A FRAUD TARGET



COMPLEXITY

MORE FOR TREASURY TO DEFEND



TURNING TO TECH

MOVING AWAY FROM MANUAL



VENDOR VALIDATION

MAINTAINING ACCURATE VENDOR DATA



ADDITIONAL TOOLS

TO PROTECT AGAINST FRAUD



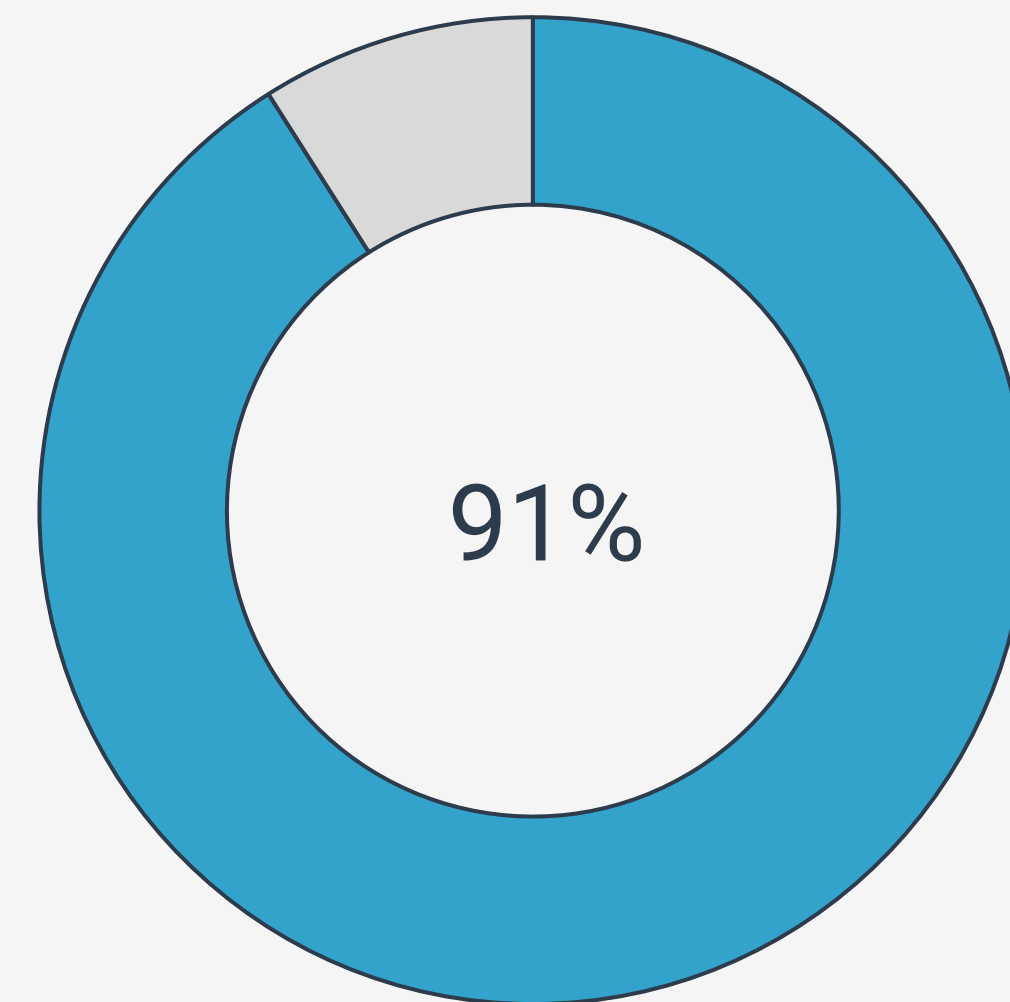
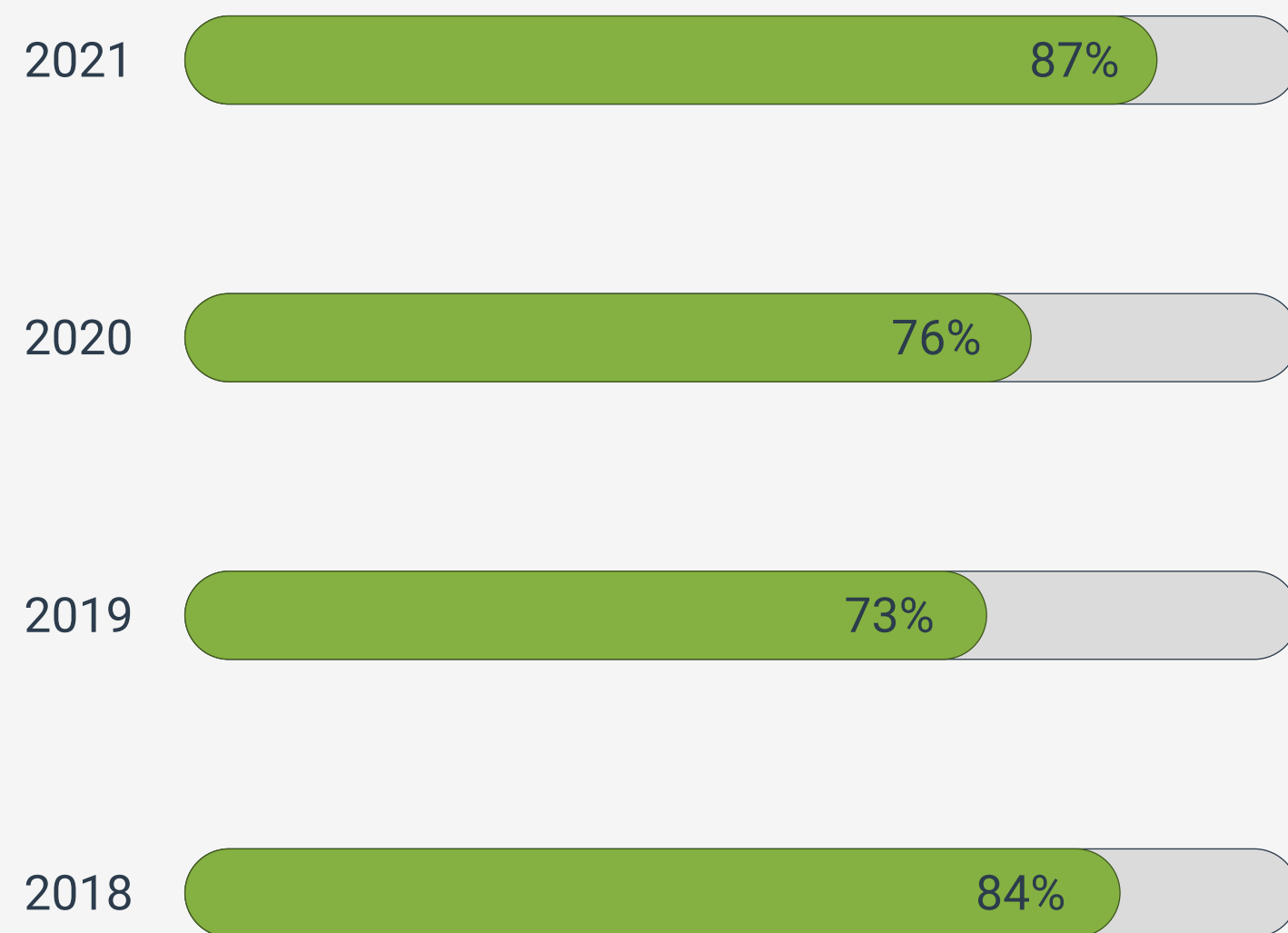
KEY TAKE-AWAYS

FRAUD THREAT & CONCERN

AT AN ALL-TIME HIGH & NOT RELAXING

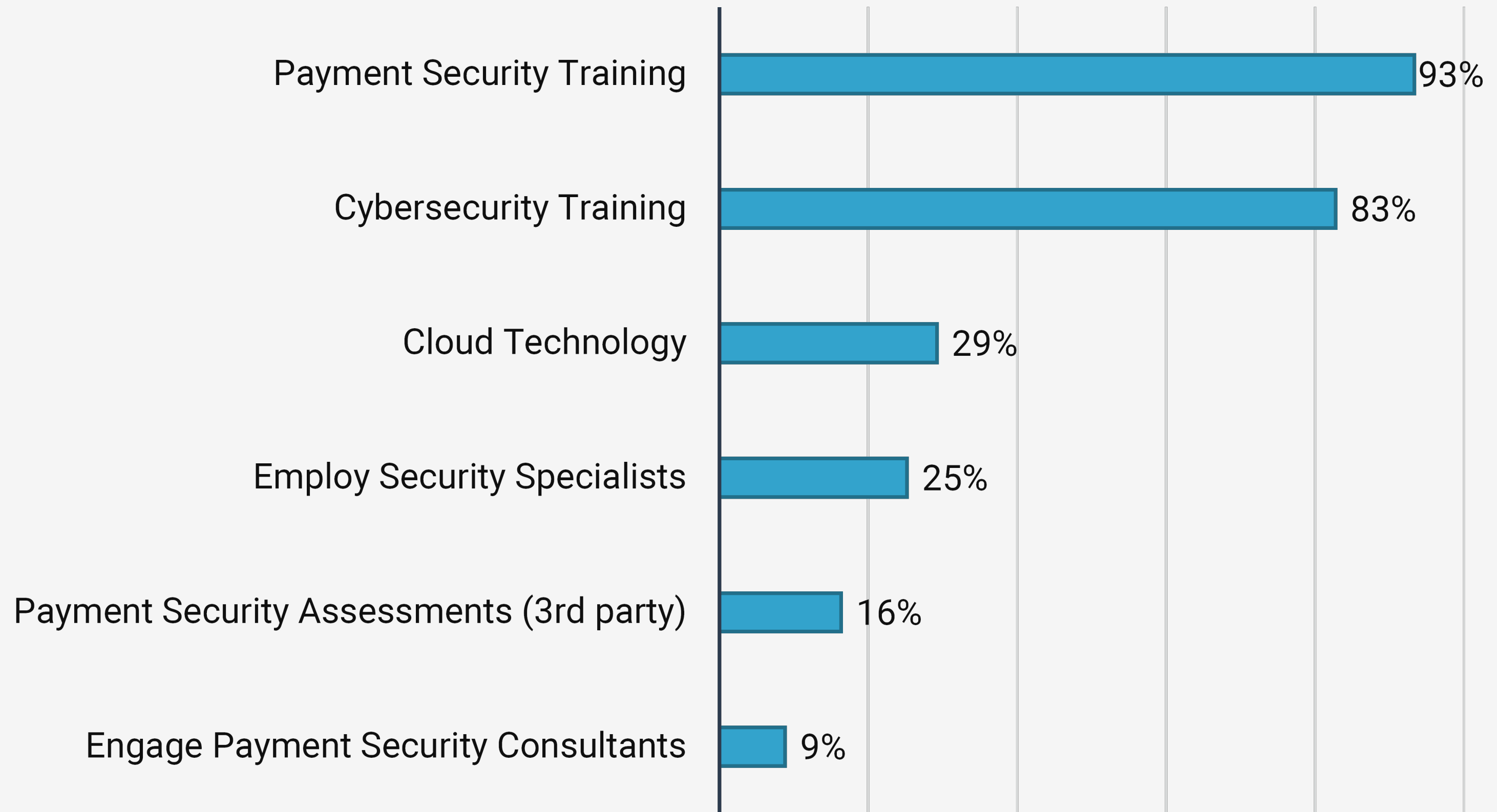
Corporate respondents that think the threat-level of fraud has increased or significantly increased in the past year.

Corporate respondents who indicated their payment security concerns now are about the same or higher compared to the prior year.



POLL QUESTION

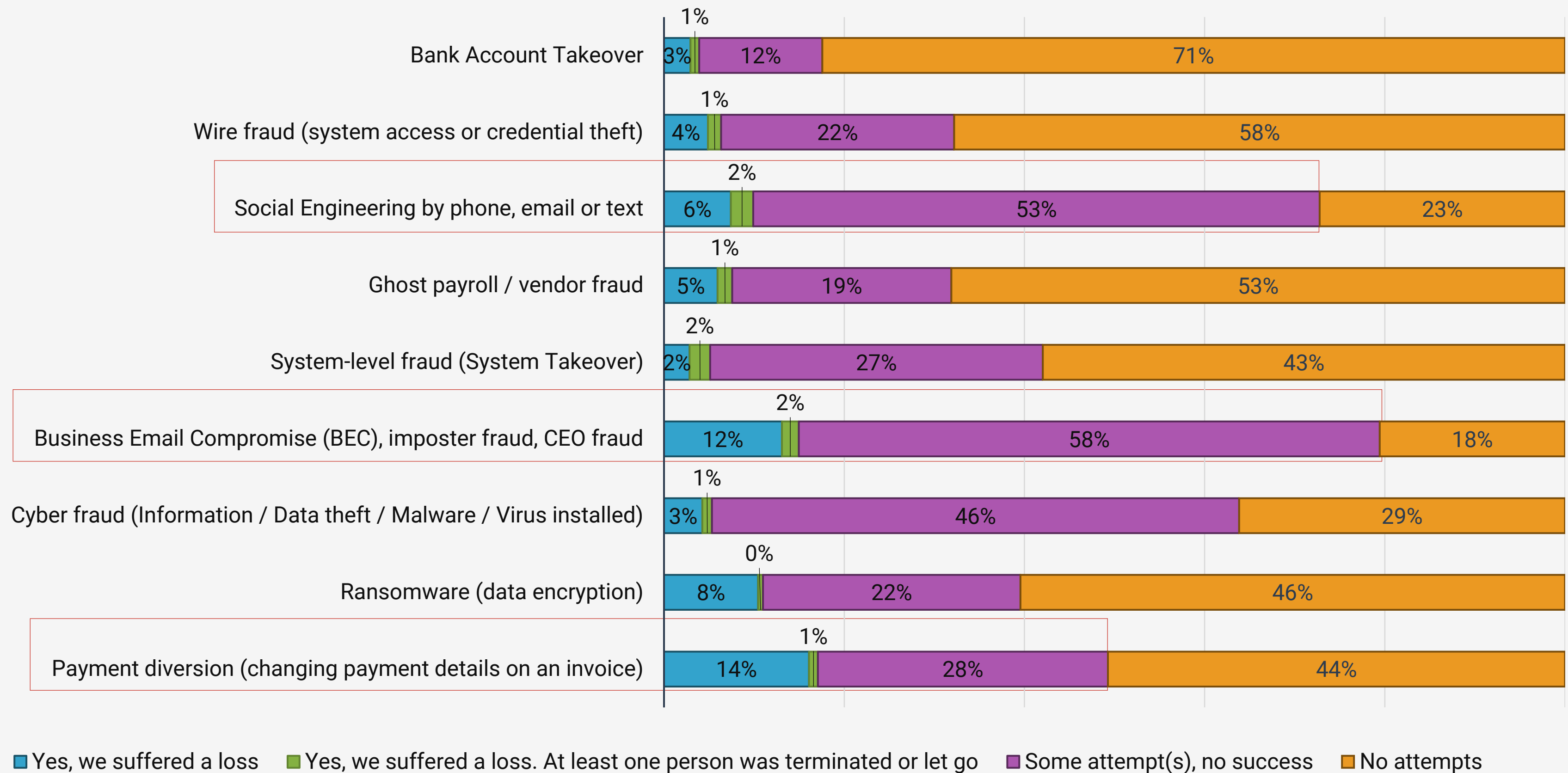
**How is your organization addressing fraud?
(Select all that apply)**



FRAUD ATTEMPTS

COMING IN FROM ALL DIRECTIONS

» Thinking of the last 12 months, please label your company's experience with each of the following:



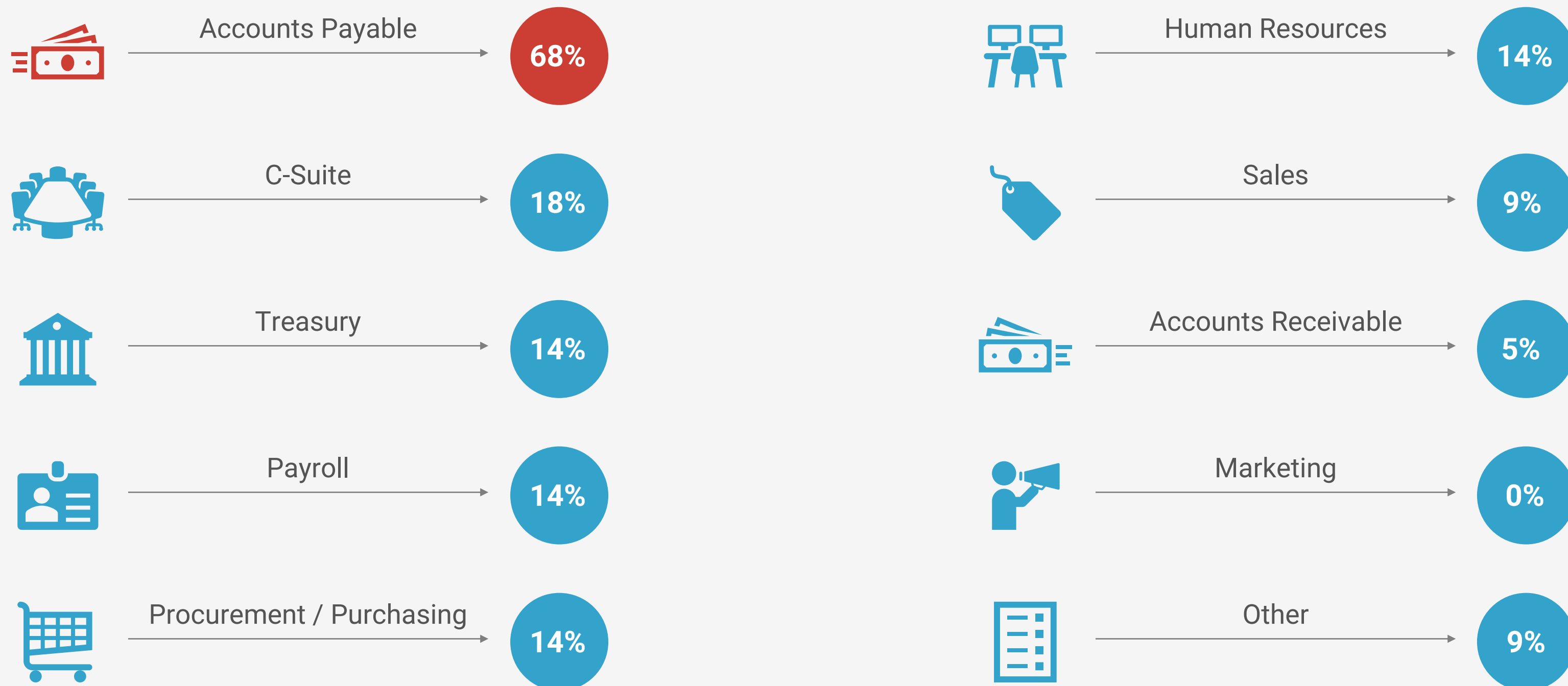
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RESPONSIBLE FOR THE FRAUD

ACCOUNTS PAYABLE TOPS THE LIST

By a significant margin, accounts payable is the area most frequently held responsible for losses due to fraud. If you add up the 2nd, 3rd, 4th and 5th places, it still doesn't reach AP alone. With the high level of losses due to fraud and the clear recognition that concerns have escalated, the logical conclusion would be that many organizations have insecure payment processes.

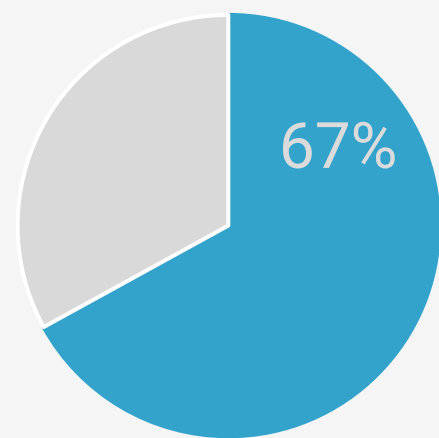
» Which internal department(s) was breached or was ultimately held responsible for the losses?



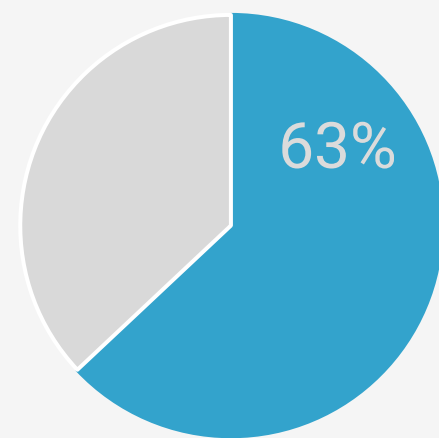
PAYMENT COMPLEXITY

VOLUMES, SYSTEMS & CURRENCIES COMPLICATE THE DEFENSE

Payments

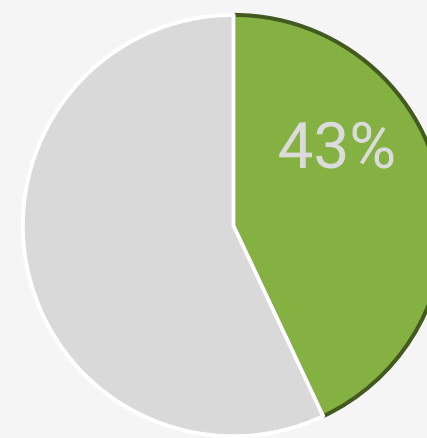


Regularly Make Payments in 3+ Currencies

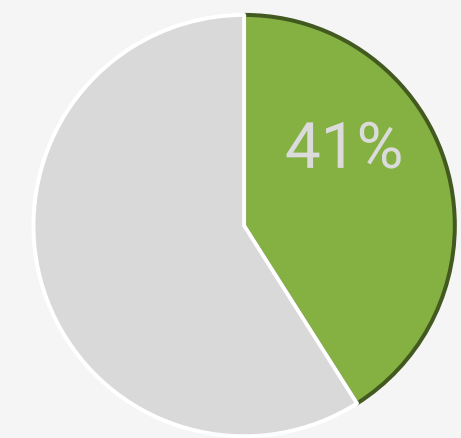


Issue Payments from 2+ Banks

Systems

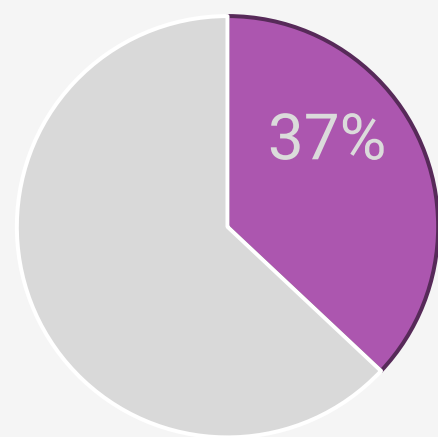


Have More Than 1 System for AR

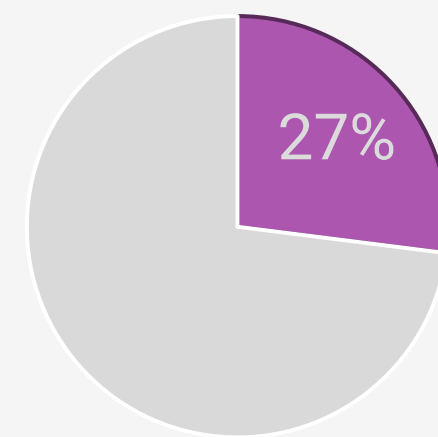


Have More Than 1 ERP or Stand-Alone System to Support AP

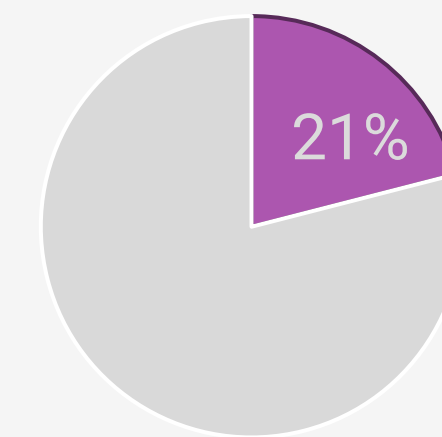
Process 500+ Payments a Month



via ACH



via Check

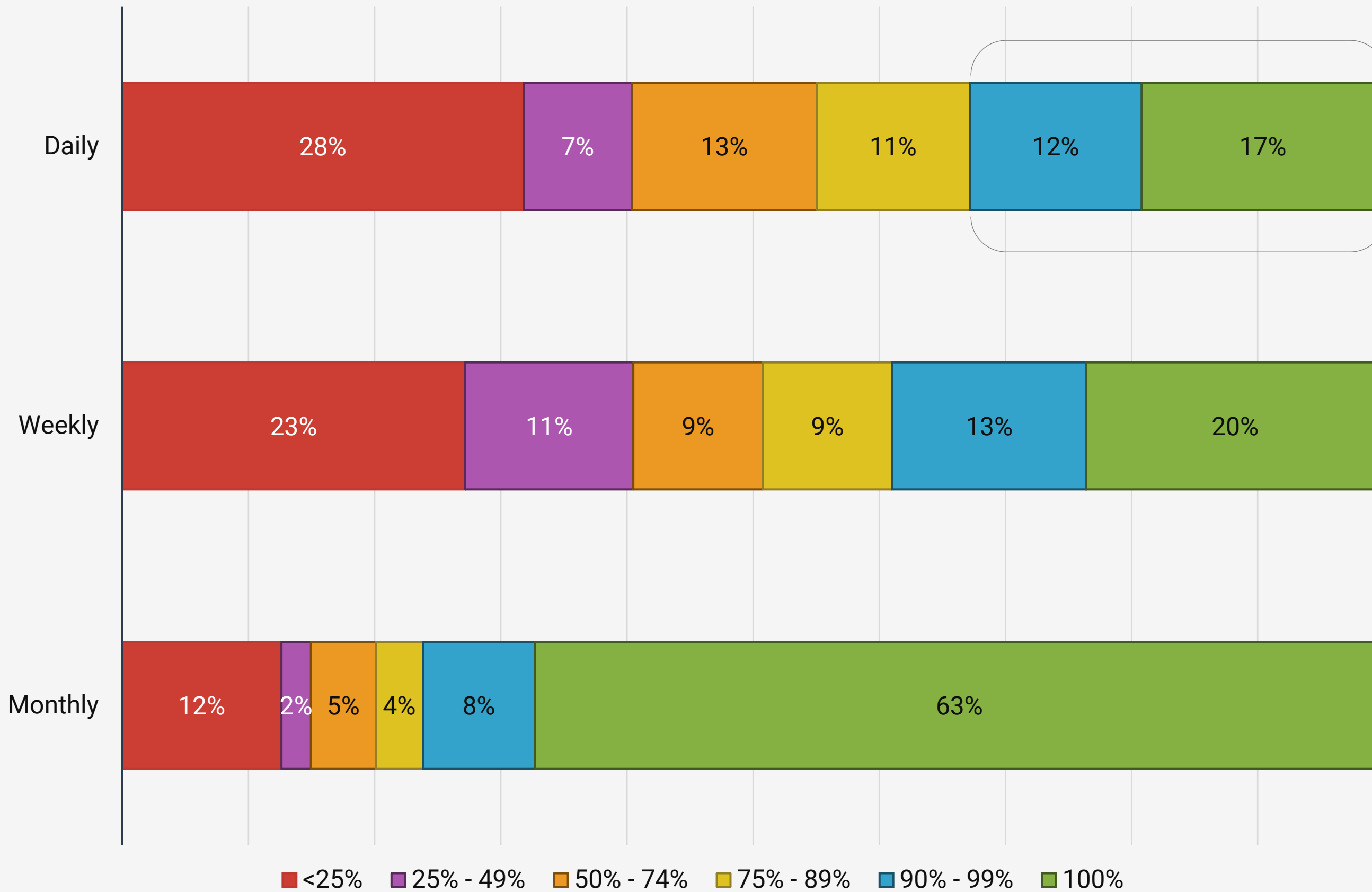


via Credit/Debit Card

RECONCILIATION

A FRAUD DEFENSE ON THE DECLINE?

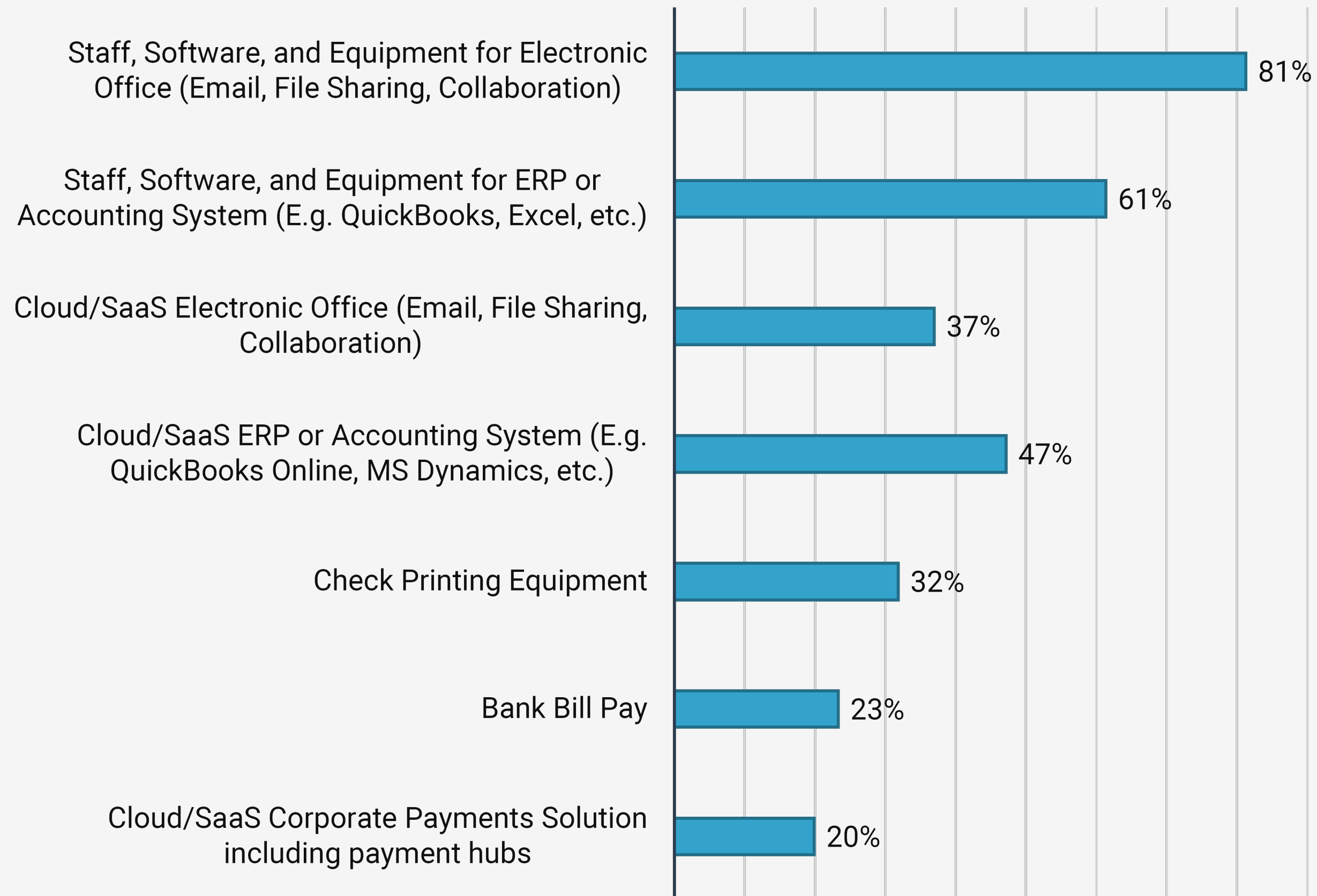
» What percentage of your bank accounts are RECONCILED within the following timeframes?



Over the 6 years of the survey, those reconciling 90-100% of their accounts on a daily basis has declined from 45% to 29%.

POLL QUESTION

**Which technology accelerators are used by your organization?
(Select all that apply)**



HOW TECH CAN HELP

PAYMENT SECURITY



COST & EFFICIENCY

Manual: Inefficient and costly: erroneous invoices get sent, get disputed, must be redone, and payment is received late.

Automation: Reduces those defects and errors dramatically. This reduces costs, plus there are lower transaction costs.



CONTROLS

Manual: Whether for criminal reasons or just because they're in a hurry, staff can bypass manual controls.

Digital: Controls are built into the system and do a better job of imposing the process. The system can force a certain step to be completed before allowing the payment to proceed.



VISIBILITY

Manual: Low visibility and hard to notice fraud in a timely manner.

Digital: With all AP payments centralized through one system, there will be better visibility to payments. Many systems provide detailed return files, so you know when each payment clears.



SECURITY

Manual: Relying heavily on the human element (often the most vulnerable) to protect payments. Data and payment information might be stored insecurely.

Digital: Layers of technology can back up the human element. SOC 1, 2, and 3 compliant AP solutions have strong defenses to protect the data.

VENDOR VALIDATION

SECURELY ADOPT SERVICE PROVIDERS TO ENABLE YOUR BUSINESS

- Increased Accuracy
- Gain Efficiency
- Enhanced Access Control
- Fulfill Legal / Regulatory Requirements
- Ensure Confidentiality
- Honor Privacy Expectations



ONBOARDING

- Ad Hoc Invoice Submission
- Remittance Methods
- Valid Invoice Sources



AUTHENTICATION

- Valid Invoice Source
- Approved Vendor
- Valid Ad Hoc Source



AUTHORIZATION

- Approval Mechanism
- Approvers
 - Cost Center Owner
 - Purchase Order Owner
 - Dollar Threshold



CHANGE MANAGEMENT

- Identity Verification
- Account Ownership Validation



LEGAL/REGULATORY

- Sanctions List Verification
 - Money Laundering
 - Terrorist Funding
- Privacy
- HIPAA

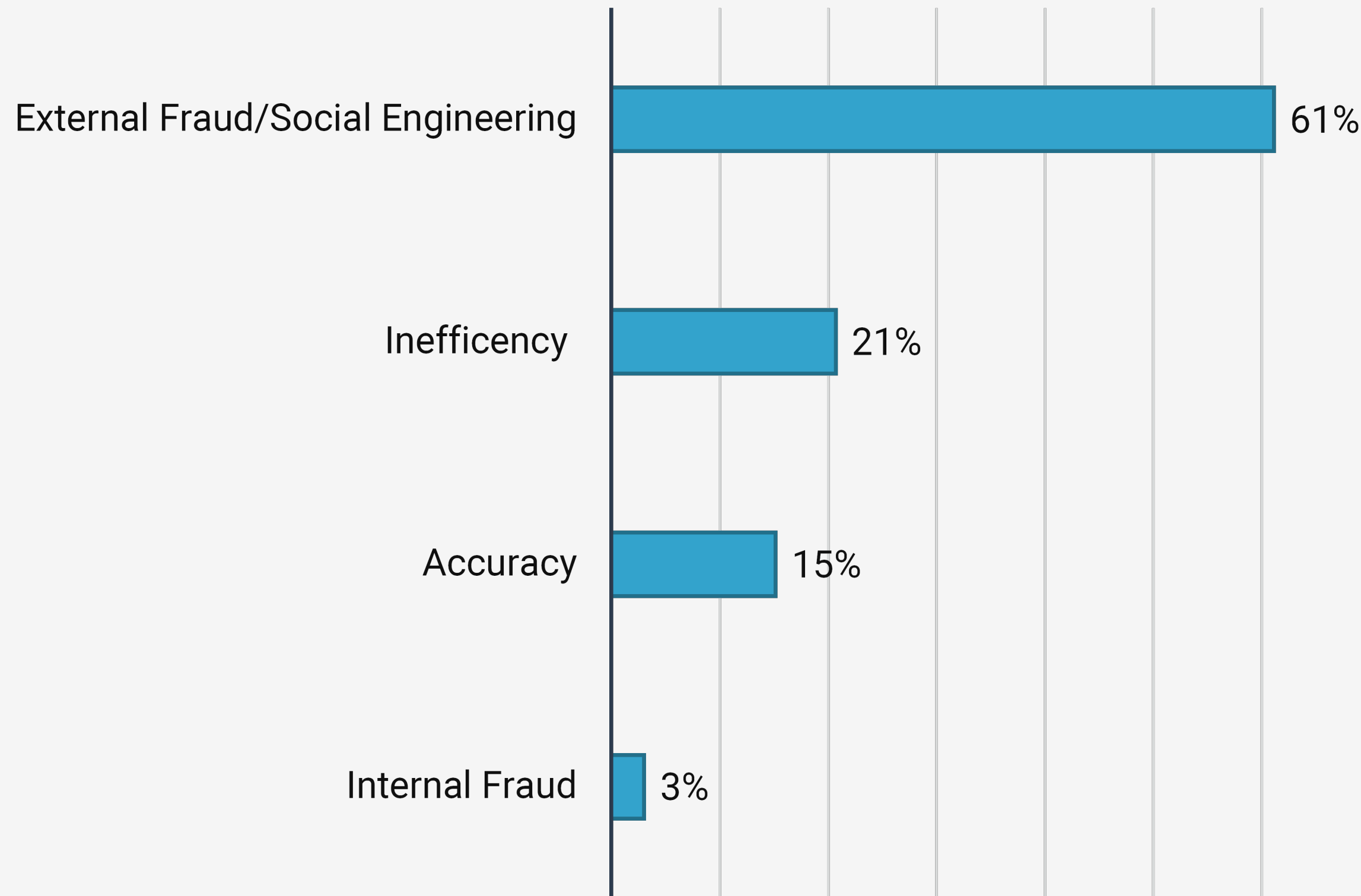


CONFIDENTIALITY

- Safely Store/Transmit/Process:
 - Account Info
 - Remit Contact Info
 - Supplemental Remit Info (Medical EOB)

POLL QUESTION

**What is your most significant Accounts Payable risk?
(Select one)**



FRAUD SCENARIOS & MITIGATION

KNOW YOUR RISKS



Regularly Assess Exposure



Minimize the Impact



Eliminate Possibility



Defer



INTERNAL FRAUD

- Controls
 - Logical Access
 - Dual Approvals



CHECK SPOOFING

- Single Use Accounts
- Positive Pay



COMPROMISED CREDIT CARD

- Virtual Card Numbers



EXTERNAL FRAUD

- Identity Verification
- Account Ownership Verification
- Info Sec Technology
- Cybersecurity Training
 - Standard Annual Training
 - New Hire Training
 - Targeted Job Function Training
 - Monthly Simulated Emails

KEY TAKEAWAYS



ASSESS FRAUD EXPOSURE

- Regularly assess sources of fraud.
- Engage third-party experts to help identify blind spots.



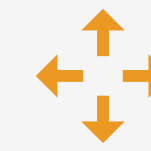
ELIMINATE POSSIBILITY OF FRAUD

- Identify processes and technology to eliminate the possibility of fraud.
- Leverage tools such as positive pay for checks and virtual card numbers for payment cards to tolerate compromise.



MINIMIZE THE IMPACT OF FRAUD

- Establish approval controls.
- Regularly reconcile bank statement activity.



DEFER THE RISK

- Leverage a trusted service provider that will assume your fraud risk and provide indemnification when fraud does occur

LET'S CONNECT.

DON'T LET THE LEARNING END HERE...
CONTACT US WITH ANY FUTURE QUESTIONS.

Thank you for your interest in this presentation and for allowing us to support you in your professional development. Strategic Treasurer and our partners believe in the value of continued education and are committed to providing quality resources that keep you well informed.



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HOW HAS THE PANDEMIC IMPACTED TREASURY?

Keep a pulse on the disruption caused by COVID-19 with the most up-to-date information available to the industry.

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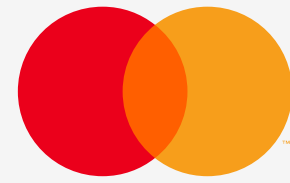
Take the Survey



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